

PRESENTATION Q2 2012

CEO Regin Jacobsen / CFO Teitur Samuelsen Oslo August 14th 2012





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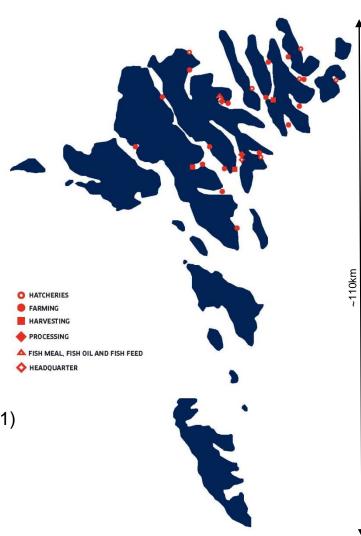
• SUMMARY OF Q2 2012

- FINANCIAL HIGHLIGHTS
- SEGMENT INFORMATION
- GROUP FINANCIALS
- OUTLOOK

BAKKAFROST – THE LARGEST FISH FARMING COMPANY IN THE FAROE ISLANDS

- Largest salmon farming company in the Faroe Islands
 - ~71% of harvest volumes (Q2 2012)
 - 50% of farming licenses
- Harvested 10,219 gwt in Q2 2012 (8,092 gwt in Q2 2011)
- Feed sale of 20,762 tonnes in Q2 2012 (17,631 gwt in Q2 2011*)
- **Revenues** of DKK 416 million in Q2 2012 (DKK 314 million in Q2 2011)
- Operational EBIT of DKK 78 million in Q2 2012 (DKK 127 million in Q2 2011)
- Solid results from all segments

*) Q2 2011 was prior to Bakkafrosts ownership of the feed operation







- The market had a strong demand in the period despite approx. 30% increase in world supply
- Improved operational EBIT by 30% from 60.0 million DKK in Q1 2012 to 77.7 million in Q2 2012
 - Combined Farming/VAP EBIT/kg of NOK 7.8 (Q2 2011: NOK 16.5)
 - Farming EBIT/kg NOK 6.7 (Q2 2011: NOK 16.3)
 - VAP EBIT/kg NOK 2.7 (Q2 2011: NOK 0.4)
- Operational development:
 - Overall good operational performance
 - Improvement on efficiency still in process
- Sold shares in Faroe Farming
 - Now controlling 49% in order to comply with regulations
 - Faroe Farming considered as an associated company from Q3 2012 reporting
- Cash flow from operations DKK 151.1 million

BAKKAFROST – ACQUISITION AND DIVESTMENT OF FAROE FARMING

Background

- Prior to Q1 2012 transaction, Bakkafrost controlled ~57 % of farming licenses (July 1st 2011) in the Faroe Islands
- Maximum control 50% of licenses according to Faroese law
- Acquired the non-controlling interests (21.93%) in Faroe Farming, increasing total ownership to 100%

Transaction

- Subsequently divested 51% to the Faroese based investment company Tjaldur. Authority approval received and agreement finally completed
- Bakkafrost still owns 49% in Faroe Farming (associated company)







MARKET & SALES

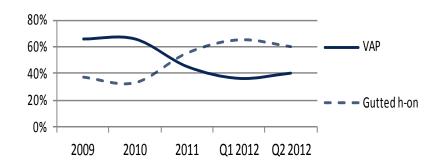


Well balanced market situation in Q2 2012

- The strong demand from Eastern Europe and Far East continues in Q2 2012 with a total share of 32%, an increase of 1% compared to Q1 2012 and an increase of 20% compared to the same period last year
- US market increased to 14% from 11% in Q1 2012, but still behind last years 26% in Q2
- EU market reduced to 54% of all revenues from 62% in same period 2011
- VAP/Contract share 40% in Q2 2012 compared 45% in Q2 2011

Market share by value	Q2 2012	Q2 2011	2011	2010
EU	54%	62%	60%	71%
US	14%	26%	23%	15%
Far East	18%	9%	9%	7%
Eastern Europe	14%	3%	8%	7%

Sales allocated on product groups

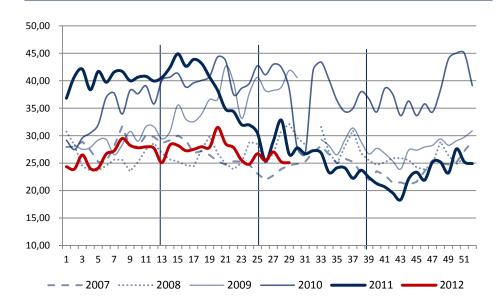


GLOBAL MARKETS



- Global supply increased approx. 30% in Q2 2012 compared with previous year
- Salmon price dropped 26% ~ 11 NOK/kg from Q2 2011 to Q2 2012
- Significant share of expected supply growth in 2012 has already been sold

Spot prices on fresh salmon 4-5 [NOK/kg HOG]





Change in global market supply and market price





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Satisfying results at the given price level

- Increased revenue driven by organic growth in harvested volumes (26%) together with revenue from acquired activities (Havsbrún)
- Decrease in EBITDA and EBIT margins due to lower salmon prices

All segments contribute with positive results

- Satisfactory EBIT/Kg (Farming/VAP) of NOK 7.78 despite the massive increase in the supply of salmon
- Satisfying EBITDA margin in Fish meal, oil and feed in a low season quarter

(DKK million)	Q2 2012	Q2 2011	YTD 2012	YTD 2011
Operating revenues	416.3	314.3	816.3	554.6
Operational EBITDA	97.4	138.0	177.2	241.1
Operational EBIT	77.7	126.9	137.7	219.2
Result from discontinuing operation	19.1	0	0.3	0
Profit for the period	90.9	-25.6	107.3	77.9
Operational EBITDA margin	23.4%	43.9%	21.7%	43.5%
Operational EBIT margin	18.7%	40.4%	16.9%	39.5%
Operational EBIT/Kg (Farming and VAP) (NOK)	7.78	16.46	6.53	16.97
EBITDA margin (Fish meal, oil and feed)	7.2%	-	7.3%	-

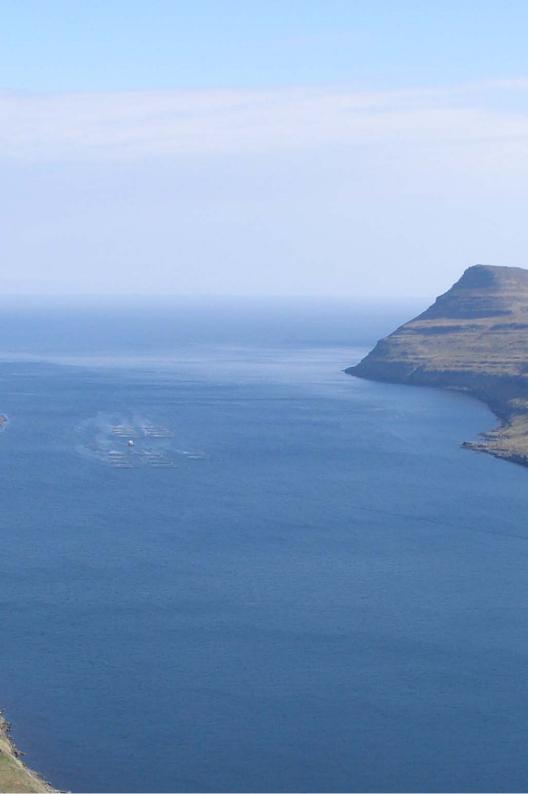
KEY FINANCIALS, GROUP



- Strong cash flow from operations due to strong operation and decrease in working capital
- Total assets almost unchanged assets and liabilities in Faroe Farming still classified as discontinuing operations
- NIBD reduced by DKK 84 million from end 2011 in addition to payment of Dividend amounting to DKK 48.9 million
- The Group has undrawn loan facility of DKK 317.3 million
- Acquisition of non-controlling interests and approval of dividend of DKK 48.9 million reduce equity – affecting the Equity ratio

(DKK million)	Q2 2012	Q2 2011
Cash flow from operations	151.1	167.8
Total assets*	2,329.4	2,301.8
NIBD*	732.7	816.8
Equity ratio*	46.7%	46.1%

* Comparing figure are at year-end 2011





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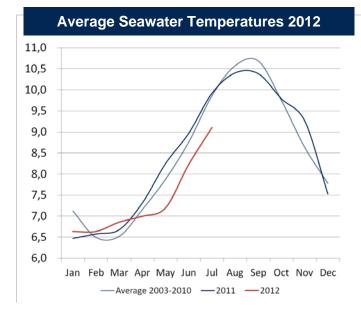
Harvested volume:

- Increased 26,3% from 8,092 tonnes in Q2 2011 to 10,219 tonnes in Q2 2012
- North region harvested the main quantity

Smolt transfer:

- Smolt transfer in Q2 was 2.3 million pieces
- In line with previous guided smolt release adjusted for Faroe Farming

[tonnes gwt]	Q2 2012	YTD 2012	Q2 2011	YTD 2011	2011
West	2,300	10,547	892	2,439	6,160
North	7,919	9,287	7,200	11,113	21,052
Viking	0	1,733			3,426*
Faroe Farming	***	****			3,717*
Total	10,219	21,567	8,092	13,552	34,355**



- * Viking and Faroe Farming included from July 1st 2011
- ** Excluding 2,067 tonnes harvested by Viking and Faroe Farming in H1 2011
- *** In Q2 2012 Faroe Farming harvested 292 tonnes gwt, which are not included as Faroe Farming is classified as discontinuing operation
- **** In H1 2012 Faroe Farming harvested 1,173 tonnes gwt, which are not included as Faroe Farming is classified as discontinuing operation



Revenues and margin

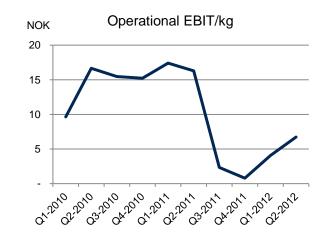
- Revenues increased in Q2 2012 compared with Q2 2011 from DKK 290 million to DKK 297 million
- Margin reduced from 43% in Q2 2011 to 23% in Q2 2012 mainly due to lower market prices

Operation

- Operational performance in line with expectations
- Low mortality
- Good growth rate and feed conversation rate
- Efficiency still room for improvement
- 23% of harvested fish in Q2 2012 from Sundalagið (West)

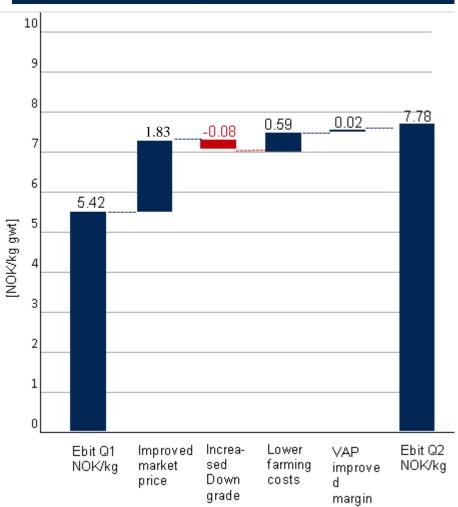
(DKK million)	Q2 2012	Q2 2011
Operating revenues	297	290
Operational EBIT	68	126
Operational EBIT margin	23%	43%

(NOK/kg)	Q2 2012			
Farming	Farming North Farming Wes			
Operational EBIT/kg gwt	6,76	6,64		





- The operational EBIT in Q2 2012 was NOK 7.78 per kg for Farming and VAP segment compared with NOK 5.42 per kg in Q1 2012
- Market prices increased on average 1.83 NOK/kg compared with Q1 2012 due to strong demand
- Increased downgrade in Q2 accounted for NOK -0.08 per kg
- Lower Farming costs improved the margin with NOK 0.59 per kg
- The VAP margin was NOK 0.02 per kg higher compared with Q1
 - Operational EBIT of NOK 2.72 per kg raw material allocated to VAP in the period. Internal transfer price is based on NOS prices.



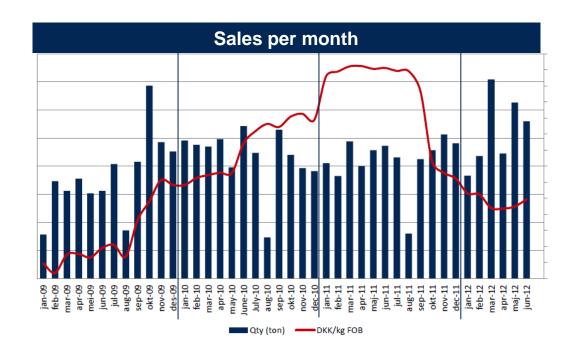
Operational EBIT/kg [NOK]

SEGMENT VAP



- Operational EBIT margin of 8% in Q2 2012 compared to 1% in Q2 2011
- 11% increase in quantity sold from VAP
- Price trend up on back of new market balance
- Contract level increased

(DKK million)	Q2 2012	Q2 2011
Operating revenues	130	138
Operational EBIT	11	1
Operational EBIT margin	8%	1%





- 18% increase in sold volumes in Q2 2012 compared with Q2 2011
- EBITDA margin reduced to 7.2% due to low season
- Raw material intake for fishmeal/oil production 6,486 tonnes in Q2 2012, and YTD 30,000 tonnes

Meal, Oil and Feed

(DKK million)	Q2 2012	Q2 2011	2011
Operating revenues*	191		771
EBITDA	14		95.8
EBITDA Margin	7.2%		12.4%
Sale of feed (tonnes)	20,762	17,344	84,431

* Including sale to Bakkafrost corresponding to $\sim\!\!\underline{75}\%$ of feed volumes in Q2 2012





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GROUP PROFIT AND LOSS



- Revenue up 32% (DKK 102 million) due to organic growth and acquisitions
 - Harvest volumes up 26% due to organic growth
 - Lower salmon prices compared to Q2 2011
 - External sale from fish oil, fish meal and fish feed segment of DKK 77 million
- Operating EBIT decreased by DKK 49 million (39%) from Q2 2011 to DKK 78 million
- No provision for onerous contracts
- Increased interest costs due to increase in debt compared to Q2 2011, but in Q2 2012 interest costs are offset by exchange rate gains
- Income and expenses related to Faroe Farming disclosed as "discontinuing operations" as final disposal took place after the date of the financial position

(DKK million)	Q2 2012	Q2 2011	YTD 2012	YTD 2011
Operating revenues	416.3	314.3	816.3	554.6
Operational EBITDA	97.4	138.0	177.2	241.1
Operational EBIT	77.7	126.9	137.7	219.2
Fair value adjustment	16,7	-158.4	9.3	-117.4
Onerous contracts	0	8.0	0	2.9
Income from associate	0	0	-3.1	0
Acquisition costs	0	-0.8	0	-1.1
EBIT	94.4	-24.2	143.9	103.6
Financial items	-2.2	-2.9	-9.8	-3.5
EBT	92.2	-27.1	134.1	100.1
Taxes	-20.4	1.4	-27.1	-22.2
Profit for the period continuing operations	71.8	-25.6	107.0	77.9
Profit for the period discontinuing operations	19.1	0	0.3	0
Profit for the period	90.9	-25.6	107.3	77.9
Operational EBITDA margin	23.4%	43.9%	21.7%	43.5%
Operational EBIT margin	18.7%	40.4%	16.9%	39.5%
Operational EBIT/Kg (Farming and VAP) (NOK)	7.78	16.46	6.53	16.97
EBITDA margin (Fish meal, oil and feed)	7.2%	-	7.3%	-

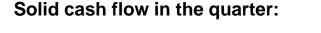
*Operational EBITDA and EBIT adjusted for fair value adjustment of biomass, onerous contracts, income/loss from associate, acqusition costs and badwill

BALANCE SHEET



- Balance sheet impacted by classification of assets and liabilities in Faroe Farming as "held for sale"
- Investments in PPE of DKK 20 million in Q2 and YTD DKK 37 (expectations unchanged at total of DKK115 million for 2012)
- Seasonal decrease in biological assets
- Equity increased as a result of positive operations but dividend of DKK 49 million and acquisition of minority shares in Faroe Farming reduces the increase
- NIBD reduced to DKK 732 million from DKK 817 million 31.12.2011
- Equity ratio 47% (Covenants 35%)

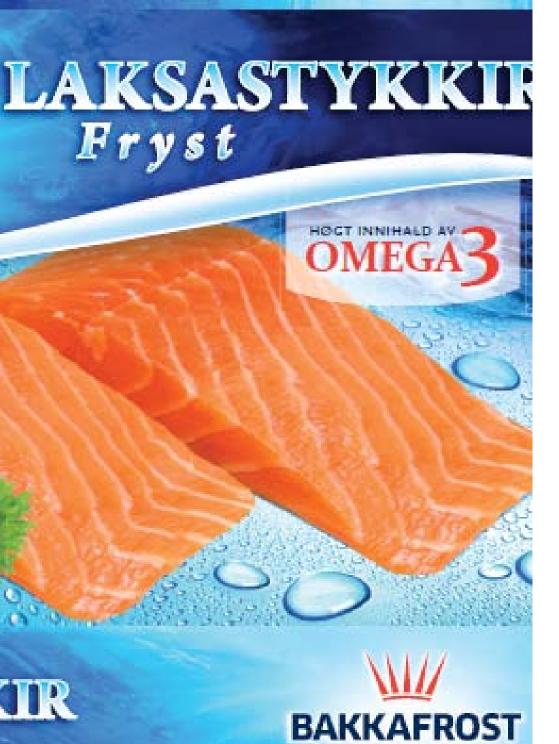
(DKK million)	Q2 2012	2011
Intangible assets	293.7	370.0
Property, plant and equipment	779.6	828.5
Financial assets	31.1	35.9
Deferred tax assets	2.7	0
Biological assets	576.3	700.3
Inventory	199.2	179.2
Receivables	179.4	171.1
Cash and cash equivalents	48.8	16.9
Assets held for sale	218.7	0
Total Assets	2,329.4	2,301.8
Equity	1.088.9	1.061.0
Deferred tax and other taxes	262.5	256.0
Long term interest bearing debt	681.5	733.7
Short term interest bearing debt	100.0	100.0
Account payables	167.6	151.0
Liabilities held for sale	28.8	0
Total Equity and Liabilities	2,329.4	2,301.8



- Strong cash flow from operations in Q2 2012 due to satisfying result from the operations and reduction in net working capital.
- CF from investments reflects payment of investments in PPE of DKK 19.8 million in Q2 2012.
- CF from financing reflects down payment of debt, dividend of DKK 48.9 million and the payment for the minority shares in Faroe Farming
- CF from discontinuing operations (Faroe Farming) was DKK 4.6 million
- Undrawn loan facility of DKK 317.3 million

(DKK million)	Q2 2012	Q2 2011	YTD 2012	YTD 2011
Cash flow from operations	151.1	167.8	233.1	268.6
Cash flow from investments	-19.8	-577.9	-36.8	-598.2
Cash flow from financing	-121.6	361.7	-164.3	325.9
Net cash from discontinuing operations	4.6	0	2	0
Net change in cash	14.3	-48.4	31.9	-3.7
Cash at the end of the period	48.8	5.5	48.8	5.5
Available undrawn facilities	317.3	271.0	317.3	271.0





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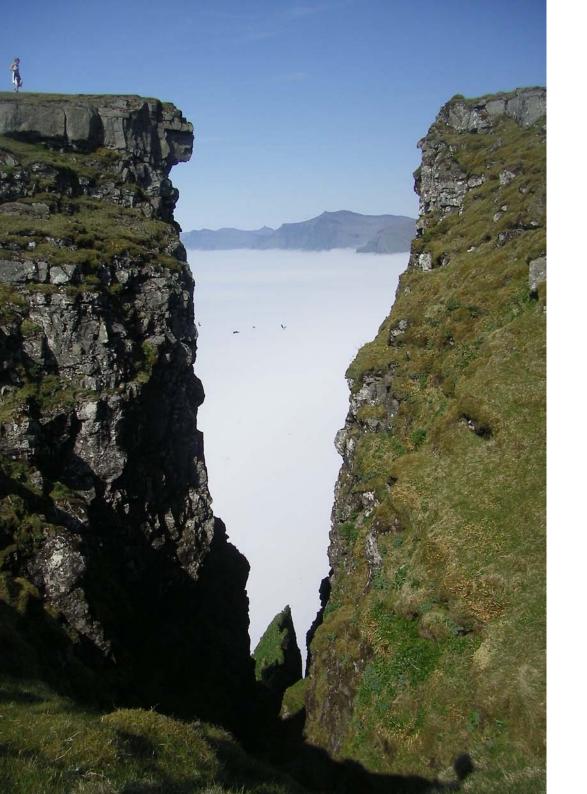
OUTLOOK



- Strong demand expected from Q4 2012 and into 2013
- Increased sales of VAP products VAP capacity nearly fully booked for the remainder of 2012
- Feed sales estimated unchanged at 85,000 tonnes in 2012
- Total harvest for 2012 unchanged between 42,000 44,000 tonnes gwt ex. Faroe Farming (6,000 tonnes gwt)
- Improved financial flexibility enables M&A and organic growth opportunities









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THANK YOU!

FAROE ISLANDS

- 18 islands 1,387 km²
- 48,285 inhabitants (March 1st 2012)
- Home rule within the Kingdom of Denmark
 - Head of state: Queen Margrethe II
 - Head of government: Prime Minister Kaj Leo Johannesen
- Part of the Danish monetary union, Danish krone (DKK)
- Key sectors (% of wage earners, 2009)
 - Service/public admin.: ~37%
 - Private service: ~33%
 - Fishing industry: ~17%
- GDP: DKK 11.784 bn (2009)
- GDP/capita: DKK 242,220 (EU: 175,530) (2009)
- Total export of products (2011):
 - DKK 4,772 million
 - whereof farmed fish accounts for 34.1%
- Corporate Tax: 18%
- Farming Licence Tax 2012: 2.5%







Financing of the Group:

- Total financing of DKK 1,050 million
 - Instalment loan of DKK 450 million, repayable with DKK 25 million/quarter
 - Revolving credit facility of DKK 600 million due in 5 years
- NIBD end Q2 2012: DKK 732.7 million

Covenants:

- NIBD/ EBITDA max 3.5 over 12 months
- Equity ratio min: 35%
- From year end 2012: 37.5%
- From year end 2013: 40.0%



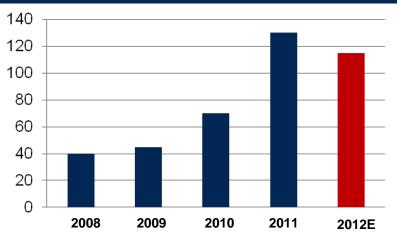
Investments in PPE is estimated at DKK 115 million in 2012, which is DKK 15 million lower than in 2011

- The investments are made in:
 - Hatchery division
 - Fish meal/oil and feed
 - Farming division
 - Harvesting division and
 - VAP division

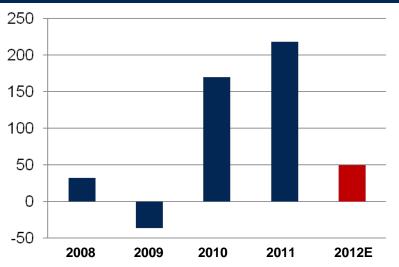
Moderate growth in biomass in 2012 compared to 2010 and 2011

- Farming sites better utilized in 2011-12 than previous years
- Still room for improved utilization
- Moderate growth in existing sites the coming years

Investments in PPE (DKK millon)



Increased biomass (DKK millon)



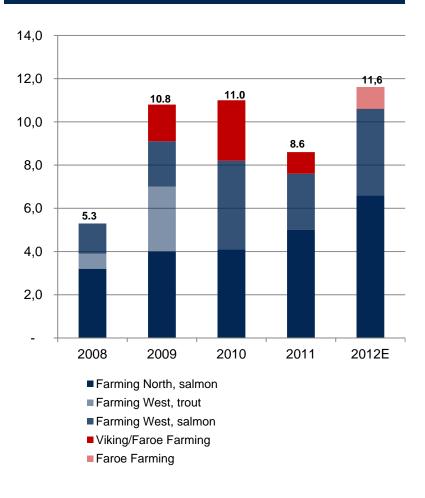
SMOLT TRANSFER



Smolt transfer increased 30% compared with 2010

- The smolt transfer is planned to increase from 2010 to 2012E by 30%.
- In the years 2009 2011 Bakkafrost increased smolt releases to around 8 – 9 million smolt except Viking/Faroe Farming

Smolt transfer 2008 - 2012E [million pcs]





On August 9th 2012 the Minister of Industry proposed to the Faroese Parliament to make following changes in the ownership regulation (LI nr. 83 from 25 may 2009) in fish farming companies:

- 1. Head Quarter in the Faroe Islands
- 2. At least half of the board members, the chairman and the CEO of the company are requested to Faroese residence*.
- 3. Maximum of 30% ownership for a single foreign shareholder
- 4. Maximum 10% voting rights for a single foreign shareholders
- 5. These changes are only for shares purchased after 9th August 2012

The aim of the proposal is said to be:

- 1. to maintain Faroese salmon farming companies competitive and an important part of Faroese value creation
- 2. to ensure that a high part of the value chain inclusive VAP, sales and marketing contributes to value creation in the Faroe Islands

The proposal is available only in Faroese on:

http://www.logting.fo/files/casestate/12661/007.12%20U.t.ll.%20um%20br.%20i%20ll.%20um%20aling%20av%20fiski%20v% 20%20m.pdf

* Persons with Faroese residence are by definition persons who have been registered in Faroese national register for the last two year

BAKKAFROST'S VALUE CHAIN



+10%			+25%	+25%	> VAP	+15%
Hatcheries	Fishmeal & Fishoil	Fishfeed	Farming	Harvesting	Processing	Sales
Norðtoftir Húsar Glyvradalur Viðareiði Gjógv Svínoy Bakkafrost Havsbrún	Fuglafjørður	Fuglafjørður	Hvannasund North Hvannasund South Haraldssund Kunoyarnes Lambavík Borðoyavík Árnafjørður Fuglafjørður Svínáir Selatrað Kolbeinargjógv Undir Síðu Vestmanna Gulin Funningsfjørður Kaldbaksfjørður	Klaksvík Kollafjørður Strendur	Glyvrar	Glyvrar

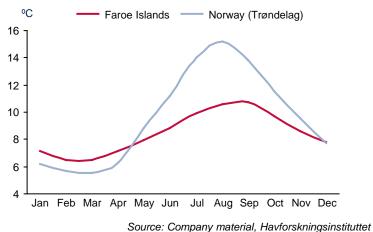


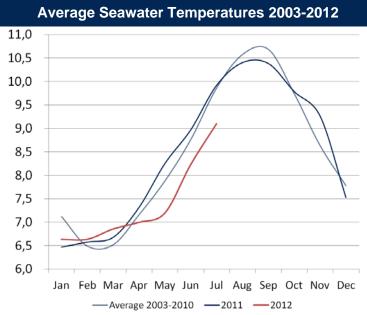
Faroese fjords provide separation between locations °C **GEOGRAPHY** 16 - Improves biological control and area management 14 12 Stable seawater temperatures throughout the year 10 between 6-12 degrees Celsius WATER 8 Excellent water quality and circulation conditions 6 Efficient distribution to both the European, US and Far LOCATION East markets

BIOMASS

 Biological sustainability setting the biomass target per license

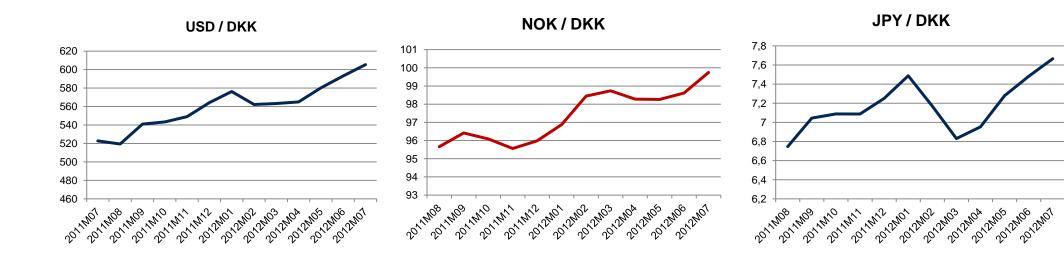
Average Seawater Temperatures 2003-2009



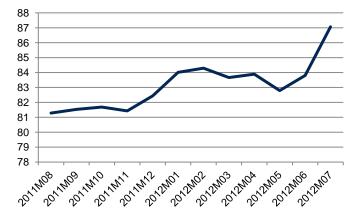


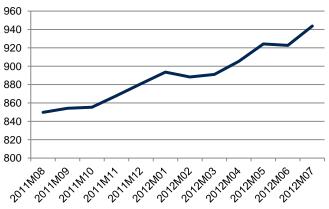
MONTHLY EXCHANGE RATES





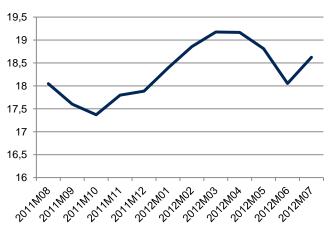
SEK / DKK





GBP / DKK

RUB / DKK



LARGEST SHAREHOLDERS



20 largest shareholders			
Salmar ASA		NOR	25,21
Jacobsen Oddvør		FRO	9,40
Jacobsen Johan Regin		FRO	9,19
DANSKE BANK 3993 NORDIC SETTLEME		DNK	7,98
PARETO BANK ASA		NOR	4,66
JPMORGAN CHASE BANK NORDEA TREATY ACCOUN	NOM	GBR	3,13
SIX SIS AG ACCOUNT 2	NOM	CHE	2,20
MORGAN STANLEY & CO S/A MSIL IPB CLIENT	NOM	GBR	2,17
P/F Føroya Livstrygg		FRO	2,08
STATE STREET BANK AN A/C SEC FIN PRIN ECM	NOM	USA	2,07
JPMBLSA NORDEA LUX LENDING A	NOM	LUX	1,80
HOLBERG NORGE VERDIPAPIRFONDET V/HOLBERG FONDSFORVA		NOR	1,51
NORDEA BANK DENMARK S/A NORDEA (DK) CCA	NOM	DNK	1,49
NORDEA NORDIC SMALL		FIN	1,19
HOLBERG NORDEN VERDIPAPIRFONDET V/HOLBERG FONDSFORVA		NOR	1,14
VERDIPAPIRFONDET HAN NORGE		NOR	0,99
P/F Hvalnes		FRO	0,98
STOREBRAND VERDI JPMORGAN EUROPE LTD,		NOR	0,92
NORTHERN TRUST GSL-L TREATY CLIENTS	NOM	GBR	0,89
VERDIPAPIRFONDET ALF JPMORGAN EUROPE LTD		NOR	0,87
Total share 20 largest shareholders			79,87%
As per August 8 th 2012			

Share price development since listing in NOK



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Bakkafrost sponsoring the Faroe Islands National Football Team

Bakkafrost has signed a contract with the Faroese Football Association (FSF) covering the preliminary campaign for the 2014 FIFA World Cup. The contract is valid from 1st July 2012 to 31st December 2013 making Bakkafrost a primary sponsor of the Faroe Islands national football team. During that period of time the Faroe Islands national football team will be playing against great football nations like Germany, Sweden, Austria, Ireland and Kazakhstan.

"This a great opportunity for Bakkafrost to make consumers aware of superior quality salmon from the Faroe Islands," says Regin Jacobsen, CEO of Bakkafrost. "We believe that the Faroese national football team is the right partner to tell the story about one of the best places on earth to raise salmon and to tell consumers worldwide that Bakkafrost provides healthy and nutritious salmon products from the Faroe Islands."

The abundance of nature and the cool waters of the North Atlantic surrounding the Faroe Islands provide good natural conditions for raising salmon. Announcing the sponsorship Regin Jacobsen, CEO of Bakkafrost, says that "in our little corner of the world mother nature has been generous and we are committed to maintain the highest standards in relation to fish welfare, sustainability and sound stewardship of the environment, thus providing consumers worldwide with tasty salmon from the Faroe Islands".



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